Rugged. Secure. Customized.

Designing technology solutions that drive
agency missions through digital transformation.

Data is at the center of digital disruption.

Emerging technologies like edge, Internet of Things (IoT), cloud computing, big data and artificial intelligence (AI) are critical for government agencies to strategically manage data.

Gain competitive advantage by designing solutions to automate and accelerate battlefield intelligence, operations and decision-making. When trust and security are imperative, Dell Technologies OEM Solutions is the partner you need to design the high-performance systems necessary for mission-critical success.

Enhance Preparedness

– Strengthen capabilities across land, sea, and air.

– Provide real-time intelligence to soldiers, agents and government organizations.

Increase Mission Effectiveness

– Deliver cost-effective technologies that work.

– Execute tactical and strategic initiatives across joint forces.

Enable Cyber-Readiness

– Protect sensitive data from the world's most sophisticated attackers.

– Reduce cyber-risk without limiting the availability of intelligence.

Your mission, designed your way.

End-to-end expertise to enable your success.

Collecting, storing, processing and analyzing data is essential in successfully driving the defense sector through digital transformation. Enhanced security may be required to protect data. Or data collection may occur in places that it's never been collected before. All of this leads to better and more strategic decision-making. That's where we come in.

Dell Technologies OEM Solutions helps government agencies with the right products and engineering to design any solution.

Standard

Globally available off-the-shelf Dell Technologies products and solutions from edge endpoints to ruggedized field grade systems to micro data centers and cloud compute platforms.

OEM Unique

OEM-specific products and capabilities to meet defense industry needs.

Stability. Longevity. Visibility.
Extended life & stability OEM XL | XE offerings.

Ruggedized
Military certified, rugged products and solutions.

OEM-Ready
De-branded products that you can add your brand to with OEM-Ready offerings.

Custom

Make your ideas a reality by partnering with our technology experts for fast to market delivery of branding, personalization, fit & function and specialized environment design custom solutions.

Solutions from OEM Customers

Addressing unique industry needs with turnkey solutions designed by our customers and delivered through Dell Technologies.

Engineered to perform.

Together we design to your requirements.

Unique environments and applications often require unique hardware configurations. We have a dedicated engineering team that can tailor and fully customize products to meet specific electrical, mechanical, software and systems requirements.

Stability. Longevity. Visibility.

Long-term XL | XE products for innovation.

OEM XL and XE Platforms come with in-advance visibility to key product transitions and changes that effectively help you maximize your resources and budget. An up to 9–18 month product transition period upon launch of the next generation products means your time is spent on innovation and competitive differentiation, not development churn.

Smooth transitions.

Ensure maximum lifecycle through changing technology and requirements.
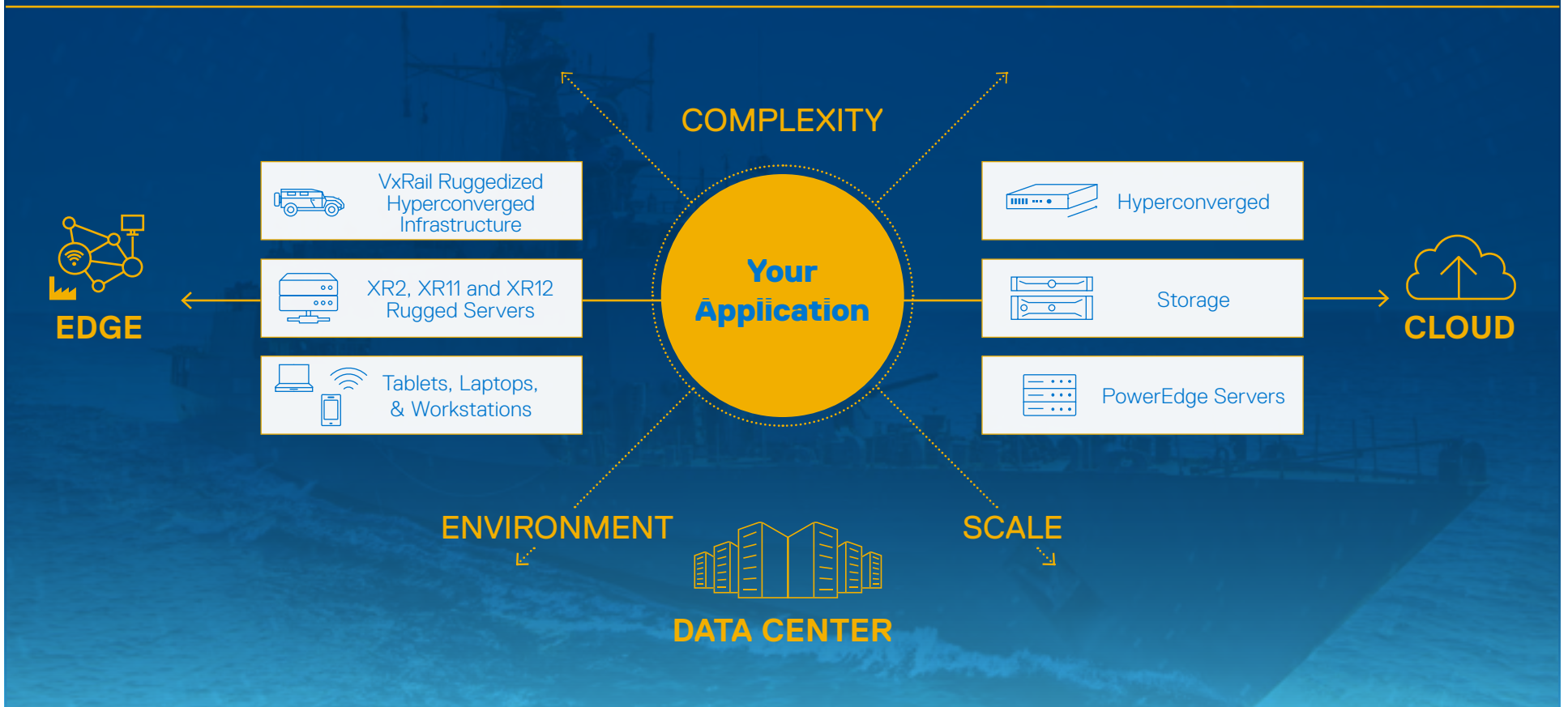
The Dell ImageWatch tool provides advance notifications of upcoming changes to Dell Technologies platforms, critical hardware, and software components, all at no cost. By importing a quote ID into your ImageWatch dashboard, you can get an on-demand view and proactive email alerts of transitions for your solutions.

Tested. Trusted. Tier-1 infrastructure.

Elevate application performance and reliability.

Next Gen OEM Solutions.

Engineered for your unique application regardless of complexity, environment or scale.

SECURE | MANAGEABLE | OPTIMIZED | SUPPORTED

COMPLEXITY

VxRail Ruggedized Hyperconverged Infrastructure

Hyperconverged

XR2, XR11 and XR12 Rugged Servers

Storage

EDGE

Tablets, Laptops, & Workstations

Your Application

PowerEdge Servers

CLOUD

ENVIRONMENT

SCALE

DATA CENTER

OEM Solutions Portfolio for Military and Defense

Desktops		Storage			Workstations	

OptiPlex 7070 Ultra	OptiPlex 7080 Micro	PowerScale	Unity XT	VxRail	Precision 3930 rack	Precision 3240 compact
Small & Mighty for the Edge		Scalable unstructured data	Efficient unified storage	Ruggedized short depth HCI[1]	1U shorter depth	Smallest form factor
Standard	OEM XE	OEM-Ready	Standard	Standard	OEM XE	Standard
0° / 10° to 35°C		5° to 35°C	5°C to 45°C		10° to 45°C	
Dust Filter Option					Dust Filtered Bezel Option	
Smaller footprint					Smaller footprint	
			DoDIN APL; NEBS Level 3; ETSI	MIL-STD-810G		

[1] Available on select configs

OEM Solutions Portfolio for Military and Defense

Industrial PC	Servers			Laptops/Tablets

OptiPlex XE3	PowerEdge R640, R740	PowerEdge XE2420	PowerEdge XR2, XR11, XR12	Latitude 7000, 5000
Industrial PC mini tower & small form factor	Resists power surges and vibration	2U Short-depth (16")	1U/2U Short-depth (16"/20")	Laptops/Tablet Rugged Mobility
OEM-Ready	OEM XL	Standard	OEM-Ready	Standard
5°C to 45°C	5° to 50°C	5° to 40°C	-5° to 55°C[2]	-29° to 63°C
Dust Filtered Bezel Option				
		Smaller footprint		
MIL-STD-810G	NEBS Level 3; ETSI	NEBS Level 1; ETSI	MIL-STD-810G, 461G and 901E; NEBS Level 3	MIL-STD-810G; Up to IP-65; MIL-STD-461F; 7220 Extreme: ATEX

[2] Operating temperature of XR2: 5°C to 45°C

OEM Solutions portfolio includes Dell Technologies standard products applicable for Military & Defense

More detailed information about products is available in product spec sheets and technical guidebooks.

A multi-disciplined collaboration.

Our dedicated OEM Solutions team solves complexity so you don't have to.

Complex projects require building intricate teams that are hard to hire, expensive to retain and difficult to manage. By collaborating with us, you will have access to broad and deep expertise across all functions and industries, and more than 55,000 Dell Technologies and partner professionals around the globe.

Helping our customers bring solutions to the field of duty.

Tracewell Platforms — TRACEWELL SYSTEMS TRUSTED INNOVATION

Powering enterprise class systems at the edge — and beyond.

"Everything we do starts with what our customers need to support their mission-critical requirements at the edge. Working with Dell Technologies OEM Solutions enables us to rapidly engineer our customers' edge platforms based on the industry's broadest enterprise-class technology portfolio."

-Matt Tracewell, Vice President, Tracewell Systems

Secure Server Solutions — DIGISTOR SECURE DATA STORAGE

Powerful server computing designed for extreme conditions.

"We met all criteria on our clients' list of secure-server requirements, thereby proving that our joint account planning with the Dell Technologies team hits the mark."

Murray Ellis, VP of Engineering, DIGISTOR

DELLTechnologies

Why Dell Technologies OEM Solutions?

Agility with scale.

Global supply chain at the stroke of a pen.

Global field support.

Rapid resolution in even the remotest corners of the world.

About OEM Solutions.

We help product developers and manufacturers rapidly turn their ideas into market-ready solutions and take them into the world. By powering your solutions with Dell Technologies high performance Tier 1 infrastructure, backed by the strength of our global supply chain, you can innovate faster, improve customer experiences and scale smarter.

Visit DellTechnologies.com/OEM/Military
or talk to your Dell Technologies sales partner today.